



September 25, 1996

Bob Beneke  
Adjusters International  
5454 La Sierra, Suite 202  
Dallas, TX 75231

Dear Bob:

I would like to personally thank you and Russell for your diligent handling of our hail damage claim of March 25, 1995. As a result of your work, our claim went from Traveler's initial assessment of \$2,749,525 to an agreed upon amount of \$8,232,321. With your recommendation, we have also sent another claim for over \$1M to our previous carrier for old hail damage under their policy period.

Your professionalism with our carrier was appreciated and your ability to work with the limited information the school district was able to provide you was amazing. We would like to continue to use Adjusters International in the event that we have another large loss, although I hope that doesn't happen. Thank Scott for selling me on the idea to use your firm and thank you all for helping me to look good to my management.

Sincerely,

Cheryl Johnson  
Director of Risk Management

cc: Scott Davidson

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Dallas Public Schools

Yvonne Gonzalez  
*Acting General Superintendent*

3700 Ross Avenue  
Dallas, Texas 75204-5491  
(214) 302-2420



## Dallas Independent School District

March 30, 2004

Scott Davidson  
Adjusters International  
17130 N Dallas Parkway  
Suite 210  
Dallas, TX 75248

Now that you have successfully negotiated a settlement with our property insurer for the April 5, 2003, hail damage claim, I'd like to thank you for your perseverance. Your efforts increased our claim by over \$1M by finding additional damage and renegotiating replacement versus repair costs. This is consistent with the work you did for us in 1995 when we recovered an additional \$6M after hiring you to inspect our hail-damaged schools. Again, thank you for your expertise that brought additional funds into the Dallas Independent School District and has literally saved the taxpayer millions.

Sincerely,

Cheryl Johnson  
Executive Director of Risk Management  
Dallas Independent School District

CPJ



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Sincerely,

Cheryl Johnson  
Executive Director of Risk Management  
Dallas Independent School District

CPJ



## Dallas Independent School District

July 21, 2010

Scott Davidson  
Adjusters International  
17130 N Dallas Parkway  
Suite 210  
Dallas, TX 75248

Thanks to your intervention, the Dallas ISD recovered an additional \$2, 052,357 from our insurer for the hail damage that occurred in July of 2009. You climbed on roofs and met with our fleet manager on a Saturday to discover additional damage not considered by our carrier. This is consistent with the work you did for us in 1995, when you successfully argued an additional \$6M for hail damage and in 2003 when you increased our claim by over \$1M when you found additional damage and renegotiated replacement versus repair costs.

Again, thank you for your expertise that brought additional funds into the Dallas Independent School District and has literally saved the taxpayer millions.

Sincerely,

Cheryl Johnson  
Risk Manager  
Dallas Independent School District

CPJ