



Dan Deery Motor Co.

7404 University Avenue • P.O. Box 547 • Cedar Falls, Iowa 50613-0027

Mr. Bruce S. Kabat and Mr. Luis Esteves
Adjusters International- Regional Office
602 Park Point Drive Suite 206
Golden, CO 80401

Dear Bruce and Luis,

I'm writing to express our sincere appreciation for the fine work you gentleman did in handling our recent hail storm claim that damaged our dealership in Cedar Falls, IA.

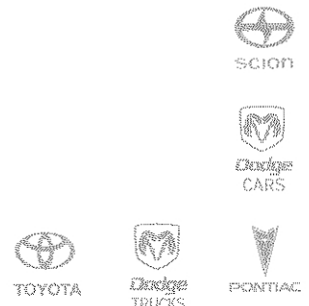
When the hail first fell, our attention was focused on the obvious impact to our vehicles. It was not until you completed your inspection, that we felt our building sustained extensive damage as well. Mr. Deery and I were not familiar with your profession as licensed public insurance adjusters. We are now well informed about your expertise and understand the value of having an advocate like Adjusters International involved at the outset of a claim.

We remain very pleased with the settlement your team was able to recover. Thank you for a job well done! We will keep your information on file should another loss occur.

Sincerely,

Jeff Zaputil
Controller

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