

August 19, 1993

Bob Beneke  
The Beneke Company, Inc.  
5454 La Sierra  
Suite 202  
Dallas, Texas 75231

Dear Mr. Beneke:

Thank you for your company's assistance in adjusting our business interruption claim stemming from Hurricane Andrew. Understanding the ins and outs of claim adjusting can be quite difficult and confusing while working with insurance adjusters can be a trying experience.

Your representative, Jeffrey Archer, did an excellent job preparing for and working with the insurance company's adjuster. He identified significantly more loss than we thought a public adjuster would. Jeffrey was pleasant to work with, being both personable and professional. I was most impressed with Jeffrey's handling of the insurance adjuster during our meeting with him and in follow up phone conversations.

I would whole-heartedly recommend your company to anyone needing a knowledgeable and skillful public adjusting company to assist and facilitate in preparing and negotiating a proof of loss on an insurance claim.

It has been a pleasure working with you, Jeffrey and your company. Thank you.

Sincerely,



Chris Smith  
Controller



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