



Smith Lithograph Corporation
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Rockville, Maryland 20850
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May 31, 2000

Mr. Barry A. Flax, Esquire
Goodman-Gable-Gould/Adjusters International
133 Rollins Ave.
Suite One
Rockville, Maryland 20852-4004

Dear Barry:

Now that we have concluded the resolution of the claim made as a result of the ice storm in January 1999, I would like to take this opportunity to thank you for all of your efforts. I am certain that without the assistance of your organization we would not have received as good of results as we did. The on site knowledge and negotiating efforts of Lou Stewart from Rollins Accounting and Inventory was superior.

In times of production oriented service providers, it is refreshing to find someone who handled a matter with the professionalism, patience, competence and confidentiality that you gave us.

Smith Litho has been in business long enough to know that misfortune finds everyone on occasion, and being able to refer you to a client in need gives me the ability to provide them with expert guidance at a time when they need it the most.

Sincerely,

William H. Hodges
Vice-President