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Greetings Drew!

Yesterday, The Travelers final check hit my mailbox! It was March 3, 2011, almost ten months ago, that my beloved 1888 Victorian burned all night, while five volunteer fire companies worked their asses off to quench flames well hidden in the old balloon framing. My shock and awe to witness a life-time accumulation of nifty art, furniture, books and bric-a-brac totally destroyed... the inheritance of stuff for my four children... well, it was a psychological blow that knocked the pins from under me!

I want you to know that I'm a typical American home-owner, never hac a loss in over 50 years of premium paying, and what a terrific blessing it was to hook up with your organization! Helpless in despair, really not thinking clearly, AIPNW came my way and I resisted contracting with your firm for a time, believing I could go "head to head" with a huge insurance cartel... silly, unarmed guy! Please, use my recommendation to encourage the haughty to consider how truly "David versus Goliath" the claim settlement process is. In such possibly nasty negotiations, the endless cataloguing of every item I owned, how could I have thought I could do it better than you people who take a modest slice to accomplish so much for the ill-equipped?

Your man, Randy Gower, is an exceptional "platoon leader" for he orchestrated a campaign to properly and diplomatically bring Travelers attention to their contractual obligations with me (I'd never read their thick paperwork!). He emphasized that taking TIME to do it right would result in my turning from a skeptic to a clear realization that the AIPNW business was built upon success ~ beyond imagining! He was "there for me" in the tough times and celebrating a job well done over dinner in Seattle just a few weeks ago. I knew I wanted to write this letter commending you, Randy and your outstanding organization. Yes, I'm an enthusiastic believer in public adjusters!