Associated Property Management

Professional HOA Property Management **(480) 941-1077**

October 26, 2012

Joshua Scott
The Greenspan Co. / Adjusters International
6380 E Thomas Rd #324
Scottsdale AZ 85251

Dear Josh,

Thank you for working so hard on the hail claim that occurred at the Scottsdale Mission property. You were given a tall task to deal with the insurance company. You, Dow Brooks, and everyone else at the Greenspan Co. / Adjusters International did a great job. I have to admit I did not think you could get the results you did. But, in the end, you were able to get 40% more than the insurance company wanted to pay.

The $550,000 more you were able to get for our clients has had a tremendous influence in allowing the property to rebuild. It looks great and they could not have done it without the funds you were able to negotiate.

Since this storm we have learned how important it is as property managers to have a plan in place for our owners when a catastrophe like this hits. Having the Greenspan Co. / Adjusters International on call at all times to immediately respond helps us to stand above the competition in insuring our clients their properties are in safe hands.

If you ever need a reference please feel free to give me a call. Thanks again.

Tom Emele
APM President

ASSOCIATED PROPERTY MANAGEMENT
Of Condos, Townhomes & Deed Restricted Neighborhoods, Inc.
P.O. Box 188, Scottsdale Arizona 85252-0188 • (480) 941-1077

August 23, 2012

To Whom It May Concern,

I own a HOA management company in Phoenix and was experiencing some major problems in trying to establish a fair claim for hail damage from the storm in October 2010. After months of failed attempts of trying to work with insurance adjustors our Board of Directors asked me to look for alternatives so I found Dow Brooks from The Greenspan Co./ Adjustors International and brought them into the Board meeting for an interview for Casita Real HOA.

I had never worked with The Greenspan Co./Adjusters International prior to that so I was reluctant to bring them in but felt that we really had no other alternative and the Board agreed and hired them. Well this was one of the best decisions we made for the community. They were able to come in with their expert consultants and determine all the damage that was caused by the hail storm and after a hard battle ended up getting the community a very fair settlement that exceeded the expectations of all of us.

Now a couple of years later thanks to Tony Astone's hard work and diligence from The Greenspan Co./Adjusters International the community has new roofs, a new parking lot and all the paint and stucco has been repaired so the residents are thrilled. I would not hesitate to use Tony and his company in the future for help with insurance claims in any of our 85 properties under management.

I am always available to discuss the matter and offer a verbal reference if the need arises so feel free to call me at 602-723-1578.

Sincerely,

Thomas S. Emele CAAM, AMS, CMCA
President – Associated Property Management

exclusive management of residential associations